

VACANCY!!!

Technical Sales Person

Station: Mombasa, Kenya

Nature of Position: 1 - 2 Year renewable Contract

Salary: Negotiable Salary and commissions

Sales and Marketing Responsibilities

- Direct and coordinate company sales and marketing functions.
- Develop and coordinate sales selling cycle and methodology.
- Direct and oversee the company marketing function to identify and develop new customers for products and services.
- Analyze and evaluate the effectiveness of sales, methods and results.
- Promote positive relations with partners, vendors and distributors.
- Represent the company at various community and/or business meetings to promote the company.
- Other duties as assigned.

Knowledge and Skills Requirements

- Electrical background is preferred.
- Dynamic, self-driven, focused, disciplined and a team player.
- At least (5) years sales experience in a technical field
- Drivers licence
- Have Diploma in Sales and Marketing
- Willingness to work a flexible schedule.
- Experience in strategic planning and execution.
- Knowledge of structuring sales quota goals and revenue expectations.
- Professional written and verbal communication and interpersonal skills.
- Experience in planning marketing strategies.
- Working knowledge of the Coastal Region an added advantage.

Interested candidates should send detailed CVs to:

International Energy Technik Ltd

P.O Box 46215, 00100

Nairobi

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